#### TITLE

# Communicating with excellence.

## COURSE OVERVIEW

In this workshop you will learn communication techniques to contribute pleasantly to the image customers have of your business, products or services.

You will practice using a style that communicates tact and credibility. Remove or manage communication barriers and use visual, verbal and vocal cues.

The Know-Feel-Do communication model. Five CX actions that contribute to credible brand communication and serve as word-of-mouth free advertising.

## **COURSE DURATION**

4 hours

#### **DELIVERY FORMAT**

Classroom

#### LOCATION

Classroom: 188 Syngrou Andrea Avenue, 17671 Kallithea Attica & e-class platform

## COURSE OUTCOME

You will receive an ARKIAS ACADEMY Certificate.

## **COURSE CONTENT**

## The power of successful CX communication

# Rules of a strong communication

- Identifying communication barriers
- Interacting with the customer at every touchpoint (phone, social media, web, etc.)
- Implementing & communicating your CX actions
- An effective means of communication
- Word of mouth free advertising
- Understand, versus Listen o The Know-Feel-Do communication model

## Empathic listening: how good listener are you?

- Putting basic listening skills into practice
- · Practical exercises role simulation